

## Revenue Sources Enterprise Funds

Shown below are the primary sources of revenues for our four Enterprise Departments. The upcoming fiscal year projections begin with an assessment by the respective department which are then reviewed by Budget. The review consists of trend analysis, changes in state assumptions, current employment factors, industry growth or decrease, and fee and rate increases. Specific factors for each department are discussed below.

	FY98 Actual	FY99 Budget	FY99 Projection	FY2000 Recommended Budget
<b>Parking</b>				
Garage Revenue	\$ 8,211,875	\$ 8,190,481	\$ 8,075,629	\$ 8,580,936
Lot Revenue	1,125,415	1,005,477	1,121,089	963,701
Parking Meters	1,758,752	1,352,855	1,694,377	1,869,032
Parking Tickets	2,350,720	1,841,500	2,239,000	2,239,000
Arena Revenue	1,177,996	1,021,201	1,021,201	1,010,000

The Parking Department's last rate increase for garages and lots was in FY97 and no rate adjustment is required for FY2000. Revenues in all areas continue to increase due to the healthy economy and the opening in FY2000 of a new parking garage in Ybor City and a four-floor addition to the Fort Brooke Parking Garage.

### Sanitary Sewers

Residential Sewer Charges	\$ 61,058,067	\$ 61,500,000	\$ 61,500,000	\$ 61,500,000
Sewer Improvement Charges	1,014,986	1,050,000	1,000,000	1,050,000
Interest Earnings-Pooled Cash	1,775,796	1,499,999	2,200,000	2,200,000
Connection Fees	2,465,000	3,292,000	3,292,000	3,842,000

The last rate change for Sanitary Sewers was in FY97 with no adjustment required in FY2000 for the third consecutive year. Revenues remain fairly constant with the exception of interest earnings being higher than projected and higher connection fees. Connection fee revenues continue the trend started last year with increased construction.

### Water

Water Sales	\$ 40,262,215	\$ 37,600,000	\$ 41,360,000	\$ 41,360,000
Water Sales to WCRWSA	237,075	250,000	293,563	290,000
Interest Earnings - Pooled Cash	1,293,687	1,200,001	1,400,818	1,400,000
Interest Earnings - Morris Bridge	—	1,550,876	1,608,000	1,640,000
Connection Fees	1,497,678	915,000	1,175,676	1,215,000

The last rate increase was in FY97 and none is projected for FY2000. With the exception of water sales, the other revenues remain fairly constant. Water sales are up due to reduced rainfall over the past two years. In FY99 the City sold the Morris Bridge Wellfield for \$32 million that has been deposited to an interest bearing account the proceeds of which are used to offset water we may have to purchase from the wellfield. This interest is reflected above as "Interest Earnings - Morris Bridge."

### Solid Waste

Residential Collection Fees	\$ 17,273,943	\$ 17,561,060	\$ 17,868,351	\$ 18,231,458
Commercial Collection Fees	16,225,743	16,879,070	17,136,211	17,476,571
Tipping Fees	6,310,569	6,051,670	5,141,755	5,196,466
Compactor/Roll-Off Services	676,827	1,541,227	1,053,095	1,075,558
Energy Sales	4,850,012	3,854,010	5,065,693	1,080,000

In fiscal years 96, 97, and 98 there was a \$1 residential rate increase to prepare for the McKay Bay Waste-to-Energy retrofit project required to meet federal guidelines for cleaner air emissions. No rate increase is required for FY2000. This 32-month retrofit project started in July 1999 and resulted in shutting down 50% of the plant during this period. The main impact of this reduction is a significant reduction of energy sales to the local power company.