

**CITY OF TAMPA PARKS AND RECREATION**  
**Al Lopez Park Concession Proposal**

---

- I. Operational Plan-----15 points
  - a. Understands the requirement to construct a concession facility at their sole expense.
  - b. Understands site constructed concession facility and all permanent fixtures shall be the property of the City upon termination of lease.
  - c. Contents of proposal; Title Page, Table of Contents, Response to Proposal, and Operational Plan included and complete.
  
- II. Experience and Qualifications for Scope of Work.-----30 points
  - a. Years experience in the restaurant/concession business?
  - b. At what capacity? Owner, General Manager, Chef, Catering, Sales
  - c. Has indicated number of staff and job descriptions that will dedicated to this proposal.
  - d. Submitted menu listing all anticipated food, beverages, and related products, size, item and price.
  - e. List of construction type equipment and personal property for use and operations is enclosed or indicated as unknown.
  
- III. Financial Viability-----15 points
  - a. Financial statement (profit or loss and balance sheet) for previous fiscal or calendar year is presented.
  - b. References: Minimum of three clients to whom the Proposer has provided services similar to those being proposed to the City. Must include the following information:  
Clients Name, Date of Services, address, Contact Person, Telephone Number.
  
- IV. Proposed Budget and Benefit to City-----10 Points
  - a. Total proposed budget for this project.
  - b. Yearly rent proposed based on financial investment.