

# Revenue Sources Enterprise Funds

Shown below are the primary sources of revenues for our four Enterprise Departments. The upcoming fiscal year projections begin with an assessment by the respective department which are then reviewed by Budget. The review consists of trend analysis, changes in state assumptions, current employment factors, industry growth or decrease, and fee and rate increases. Specific factors for each department are discussed below.

	<b>FY00 Actual</b>	<b>FY01 Budget</b>	<b>FY01 Projection</b>	<b>FY02 Recommended Budget</b>
<b>Parking</b>				
Garage Revenue	\$ 8,531,354	\$ 10,741,827	\$ 1,071,115	\$ 10,229,205
Lot Revenue	1,131,122	1,022,822	911,664	798,788
Parking Meters	1,817,711	1,800,800	1,728,910	1,778,910
Parking Tickets	2,175,041	2,634,772	2,600,000	2,650,000
Arena Revenue	1,050,146	760,000	800,000	760,000

The Parking Department's last rate increase for garages and lots was in FY97 and no rate adjustment is being proposed at this time for FY02. The FY02 projected decrease in Garage and Lot revenues is due to two factors. First, the Fort Brooke expansion resulted in fewer daily parkers as they converted to monthly parking. Second, a change in parking policy/rates in Ybor City that provides, among other things, free parking for the first three hours in the Ybor City Garage.

## Sanitary Sewers

Residential Sewer Charges	\$ 63,199,593	\$ 63,500,000	\$ 64,000,000	\$ 64,000,000
Sewer Improvement Charges	1,045,678	1,050,000	1,000,000	1,000,000
Interest Earnings-Pooled Cash	2,368,189	2,200,000	2,200,000	2,200,000
Connection Fees	3,842,000	3,842,000	3,842,000	3,842,000

The last rate change for Sanitary Sewers was in FY97 with no increase required for FY02 for the fifth consecutive year. The FY02 program reflects modest changes from the FY01 program.

## Water

Water Sales	\$ 42,033,721	\$ 42,600,800	\$ 42,600,800	\$ 54,233,565
Water Sales to WCRWSA	88,213	298,700	200,000	198,700
Interest Earnings - Pooled Cash	2,055,136	1,442,000	1,500,000	1,347,000
Interest Earnings - Morris Bridge	1,769,211	1,689,200	1,600,000	1,594,200
Connection Fees	1,340,487	1,251,450	1,291,000	1,251,450

A rate increase is being proposed for the Water Department for FY02. The last rate increase was in FY98. The rates will be adjusted into a multi-tier program where higher use of water is charged a higher rate. This increase will provide for the systematic replacement of our aging pipes throughout the City, increased costs for process improvements and costs associated with the prolonged drought.

## Solid Waste

Residential Collection Fees	\$ 17,460,828	\$ 18,429,170	\$ 17,519,550	\$ 20,658,900
Commercial Collection Fees	18,420,758	18,677,450	18,556,410	21,124,930
Tipping Fees	4,217,107	4,665,400	4,557,500	5,444,880
Compactor/Roll-Off Services	1,642,991	1,569,880	1,756,000	1,790,640
Energy Sales	1,188,199	1,250,000	2,040,710	5,647,000

A rate increase is needed in FY02 primarily to cover the increased debt service associated with the McKay Bay Retrofit project, expansion of the Recycling program to include coverage City-wide and higher collection contract costs. Rates were last increased in FY98.