

Introducing Denver South: One of the most Economically Dynamic Areas of the United States

Denver South Circa 1965:



COLORADO'S CORPORATE CAPITAL

“We want our global corporate headquarters located in a state that’s committed to supporting business growth and is collaborative in spirit. Colorado is that place. As we embark on the next phase of our company’s history, we look forward to Colorado being the global headquarters for the 52 countries that we serve.”

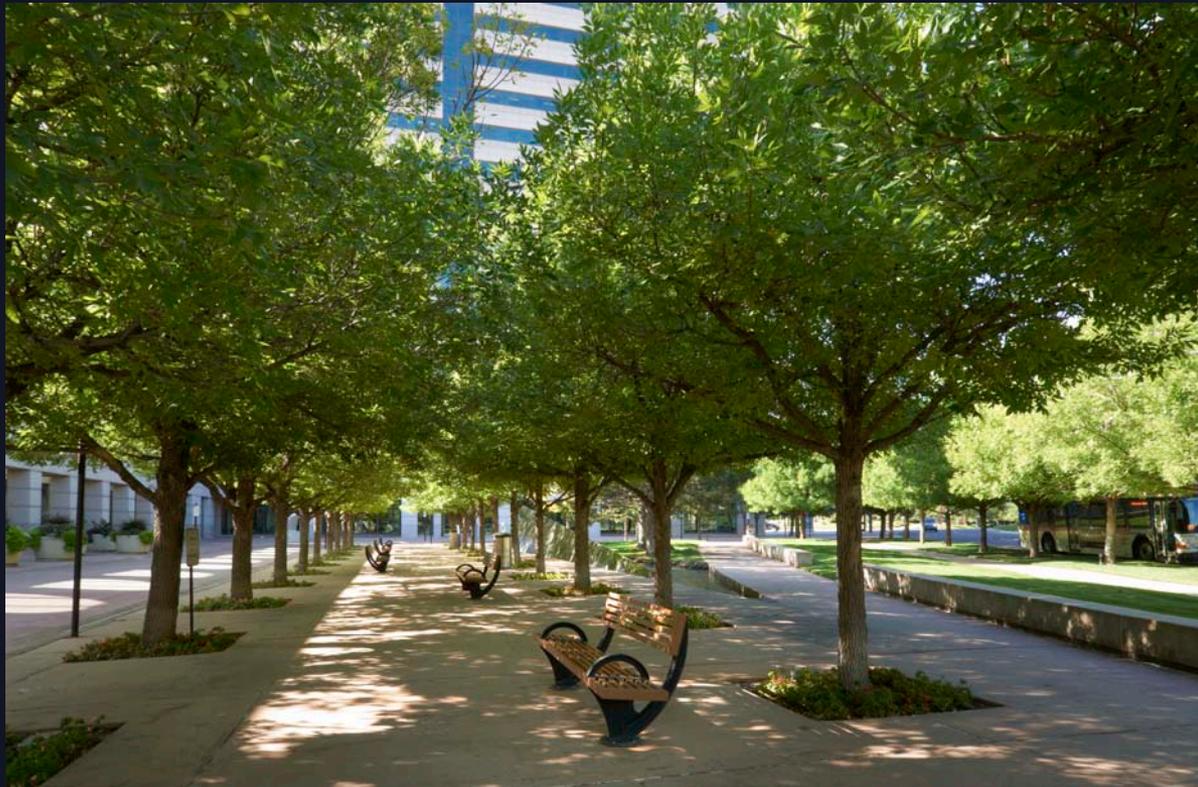
**Michael Long, Arrow Electronics Chairman,
President & CEO**

Denver South Today:



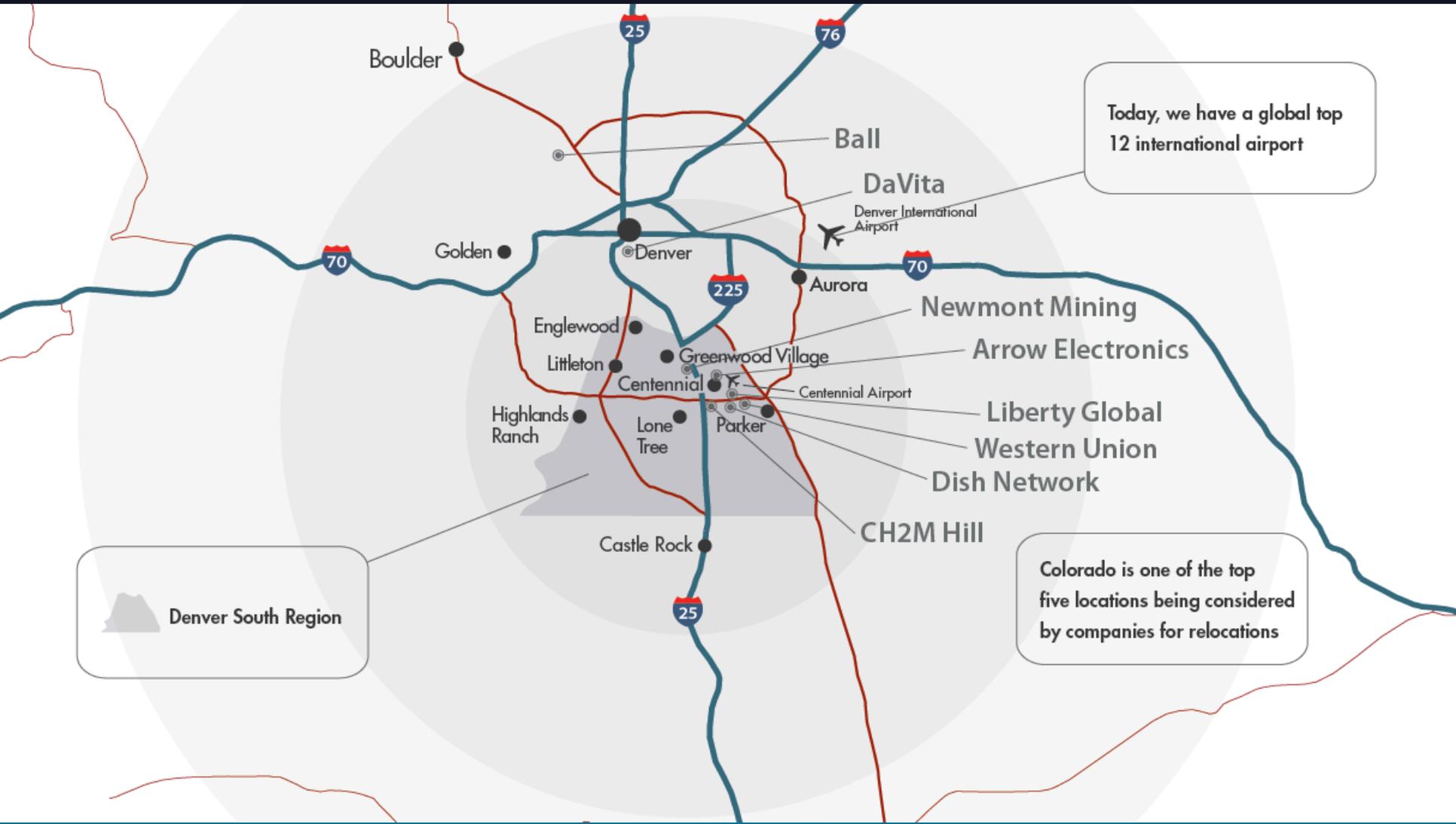
COLORADO'S CORPORATE CAPITAL

Where is Denver South?



COLORADO'S CORPORATE CAPITAL

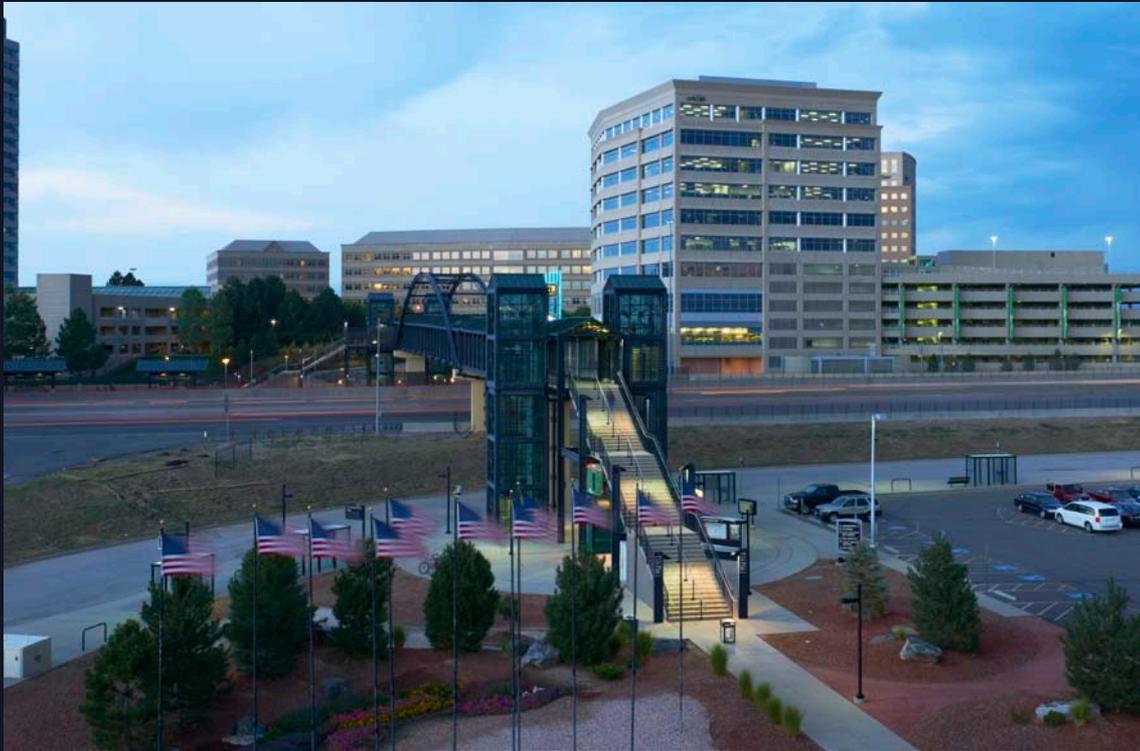




Today, we have a global top 12 international airport

Denver South Region

Colorado is one of the top five locations being considered by companies for relocations



What Makes
Denver
South
Unique for
Business?

DENVER SOUTH:

Strengths and Differentiators

Denver South Attracts Talent: With Colorado being the number one relocation destination in the U.S. for workers aged 25-to-44 years old and the 3rd most highly educated state, Denver South has the creative, productive, professional and technical workforce that 21st century companies need to thrive

Denver South Moves People: Companies in Denver South have access to three of the most significant transportation projects completed in the U.S. in the last 20 years:

- **FasTracks**, a multi-billion dollar transit expansion plan to build 122 miles of new commuter and light rail 18 miles of bus rapid transit, 21,000 new parking spaces at light rail and bus stations, and enhance bus service for easy, convenient bus/rail connections
- **T-REX**, a \$1.67 billion infrastructure that is one of the most successful transportation upgrade projects in the U.S.
- **Denver International Airport**, the 5th busiest airport in the United States and the 10th busiest in the world) as well as Centennial Airport, the 2nd busiest general aviation airport in the nation

Denver South Attracts Corporations: Ranked by CNBC as the 5th best state for business and With 7 Fortune 500 companies, Denver South is an ideal choice for businesses whose location depends on proximity to large corporate customers



Centennial Airport

A Leader in Private Business Travel and a Partner in Public Safety and Security

Centennial Airport, is conveniently located in the center of the Denver South region, surrounded by 23 individual business parks, and only 13 miles from downtown Denver. The airport opened on May 13, 1967 and has grown steadily since that time to become the 3rd busiest General Aviation airport and among the top 25 busiest of all types of airports. Centennial Airport is an international facility with 24 hour US Customs, and a 24/7 Federal Aviation Administration control tower, and all weather capability. Centennial Airport features three runways, ranging from 4800 feet to 10,000 feet in length.

The economic impact of the airport to the local community is estimated at nearly \$1 billion annually.

Excerpted from www.CentennialAirport.com



DENVER SOUTH: IS COLORADO'S CORPORATE CAPITOL

- **Denver South is home to 7 Fortune 500 Companies:** Arrow Electronics, CH2M Hill, Dish Network, Liberty Media, Liberty Global, Newmont Mining and Western Union
- **Recent Expansions and Relocations Include:** Arrow Electronics, Blockbuster/Dish Network, Comcast, TriZetto, Trulia and more
- **Denver South:** With more than 40 million square feet of office space and nearly 5000 acres of ready to be developed land, we have exactly what you are looking for
- **Denver South EDP** knows that retaining existing businesses is an important component of any economic development strategy. That is why Denver South EDP partners with state and local officials to maintain communication with existing businesses in order to ensure that they know they have a partner in the Denver South region.



Denver South Industry Clusters:

Aerospace

Direct Employment Denver South - 4,110 (20 companies)

Nine-County Region - 19,500 (110 companies)

Aviation

Direct Employment Denver South - 1,320 (100 companies)

Nine-County Region - 14,650 (590 companies)

Bioscience

Medical Device and Diagnostics

Direct Employment Denver South - 1,490 (40 companies)

Nine-County Region - 9,480 (330 companies)

Pharmaceuticals & Biotechnology

Direct Employment Denver south 130 (20 companies)

Nine County Region - 4,630 (270 companies)

Broadcasting & Telecommunications

Direct Employment Denver South - 15,620 (420 companies)

Nine County Region - 40,500 (2,640 companies)

Energy

Direct Employment Denver South - 1,190 (200 companies)

Nine County Region - 23,230 (1,620 companies)

Financial Services - Banking & Finance, Investments, Insurance

Direct Employment Denver South - 10,000 (720 companies)

Nine County Region - 38,460 (4,190 companies)

Investments

Direct Employment Denver South - 7,450 (780 companies)

Nine County Region - 22,520 (5,440 companies)

Insurance

Direct Employment Denver South - 8,850 (520 companies)

Nine County Region - 25,100 (3,690 companies)

Information Technology - Software

Direct Employment Denver South - 8,970 (660 companies)

Nine County Region - 41,640 (4,430 companies)

Healthcare & Wellness

Direct Employment Denver South - 10,870 (1,740 companies)

Nine County Region - 169,150 (17,950 companies)

COLORADO:

POSITIONED FOR GLOBAL COMPETITIVENESS

- Among the lowest income tax rates of any state with a corporate income tax
- The lowest sales tax of states that assess a state sales tax
- Colorado's state GDP per employee ranks in the top 3rd of all states
- Coldwell Bank named Denver South's Cherry Hills Village as the number 1 suburb in the nation
- Per capita personal income ranks among the top in the U.S.
- Ranked 4th by Forbes for economic outlook
- Colorado innovation rankings: third highest for Small Business Innovation Research grants; In top for R&D spending at academic institutions, third in high-tech employment and fifth in initial public offerings
- Colorado has the 2nd largest aerospace economy and ranks 4th among the 50 states for "NASA Prime Contract Awards"
- Colorado is the fourth fastest growing state in the country
- Colorado maintains high rankings for fourth grade reading proficiency and ranks first for highest ACT and SAT scores
- Colorado has the nation's lowest obesity rate
- Colorado has the largest federal workforce outside of Washington D.C., has 24 federal labs and has been selected as the location for a new federal patent office





“The success of any business requires a healthy, supportive business environment. We found that in Denver South. The County Commissioners, elected officials, the City of Lone Tree and economic development groups including Denver South Economic Development Partnership and Castle Rock Economic Development Council helped pave the way as we launched our project and continue to partner with us as we grow and expand our hospital campus. Denver South is not only business friendly, but it has a wealth of amenities from excellent schools and affordable housing to beautiful cultural attractions, open space and recreational activities. This helps us attract the talent to be successful.....people want to live, work and play here
Maureen Tarrant, Sky Ridge Medical Center CEO

Denver South EDP:

DENVER SOUTH EDP JOBS STATS:

With our partners, Denver South EDP has assisted an impressive number of companies in retaining, expanding, recruiting and creating new investment and jobs

Since 2011, Denver South EDP has assisted businesses in relocations, expansions and retentions in creating nearly 4000 jobs. We continue to speak with prospects and are on track for another outstanding year

Estimated investment dollars from these announcements is more than \$300 million with an estimated total payroll of more than \$200 million per year

If your business is interested in learning more about why Denver South is right for you, contact us today



The Denver South Economic Development Partnership



“On a recent corporate headquarters project, I had the pleasure of working with the Denver South Economic Development Partnership. This organization is truly top-notch. Their response time, professionalism, teamwork and relationship with the client was extremely critical – and – landed the project in their region.”

Ann Harts
Site Selector
Principal
Hickey & Associates, LLC

DENVER SOUTH ECONOMIC DEVELOPMENT PARTNERSHIP: At A Glance

Who We Are: The Denver South Economic Development Partnership is an organization of government and business leaders building economic foundations for the present and future economic vitality and sustainability of the Denver South region through a focus on *Economic Development*, *Transportation* and *Public Policy*.

Denver South EDP:

- **Attracting and retaining companies to Denver South**
- **Retaining area companies and assisting their local expansions**
- **Directly supporting initiatives that improve our business environment, including transportation, water, taxation, regulation and infrastructure**
- **Providing the latest data, area information and commercial property search tools through an industry leading website**



DENVER SOUTH ECONOMIC DEVELOPMENT PARTNERSHIP: Outstanding Service with Integrity

Business Retention and Recruitment:

We offer services and programs designed to make your expansion, relocation or entrepreneurial efforts run smoothly. We have the answers you are looking for. Contact us today to find out more about how we can assist you with:

- **Business climate analysis**
- **Permitting and licensing assistance**
- **Current workforce data**
- **Industry sector trends and analysis**
- **Site selection evaluation**
- **Tax and regulatory information**
- **Finance, legal and accounting referrals**
- **Transportation assistance services**



Denver South: What Others Are Saying



COLORADO'S CORPORATE CAPITAL



- **“Denver has been a major employment center for Schwab since 1991 and continues to be a great market for us in attracting and retaining skilled and educated workers. We value the business-friendly climate and the work of the Denver South Economic Development Partnership to maintain it. We look forward to growing our presence in Colorado in the coming years.”**

Sherry Kroonenberg, Senior Vice President/Schwab Investor Services

charles SCHWAB

WHY PARTNER WITH THE DENVER SOUTH ECONOMIC DEVELOPMENT PARTNERSHIP?

- **“The teamwork and general approach that Denver South EDP takes to the site selection process is impressive and one of the main reasons for our decision.”**

Lisa Weaver, Star Tek Senior Vice President & CFO

- **“The Denver South EDP has been of great assistance in helping our company expand into Centennial, Colorado. Lynn Myers has been especially helpful in making our site selection a complete success. We are excited to be associated with such a world class organization and team of people dedicated to being a valuable resource and partner.”**

Mike Schiano, Connexions Vice President of Operations

- **“Without the immense support that my client and I received from Denver South EDP, the project would not have been completed on time and under budget. Denver South EDP made the selection of Denver for Trulia’s first site outside their corporate headquarters as simple as 1-2-3. One, we were handled with such care and provided much needed assistance. Two, the response times on any issues (large or small) were handled by Denver South EDP faster than any other market could. Three, the assistance of Denver South EDP proved that we made the RIGHT choice in selecting Denver.”**

Jeff Pappas, Site Selector, Arledge Partners Vice President



- **“I strongly believe our new worldwide headquarters is a win-win for both Colorado and for TriZetto. For TriZetto, it means continued success fueled in part by Colorado’s welcoming business community and impressive workforce.”**

Trace Devanny, Chairman and CEO of the TriZetto Group, Inc.



Colorado Governor John Hickenlooper joins local elected official, TriZetto executives and Denver South EDP staff at the groundbreaking ceremony of the company’s new corporate headquarters in Denver South



WHY SHOULD YOU CONSIDER THE DENVER SOUTH REGION?



- **“I found Colorado and Denver South to be a most welcoming business environment. The quality of people and the straight forward nature of their work ethic has made our implementation very easy. The lack of government obstacles and extension of a helping hand up, not a hand out, by the local municipalities has made this project a success. Colorado and Denver South have no soft cost pitfalls with regards to governmental issues that we find in other states.”**

Steve Wood, Ring Central & Silicon Valley Operations

- **“We want our global corporate headquarters located in a state that’s committed to supporting business growth and is collaborative in spirit. Colorado is that place.”**

Michael Long, Arrow Electronics Chairman, President & CEO

- **This area can give us the qualified employees we need to expand our business and properly serve our customers. The support and welcome we received from Denver South EDP and the local government has made our expansion easy and we are excited to conduct business here in Douglas County.”**

Mike Gordon, Polystrand CEO



Denver South EDP Staff



COLORADO'S CORPORATE CAPITAL

Mike Fitzgerald, CEO

Background: Mike Fitzgerald joined the South East Business Partnership as President and CEO on July 1, 2010. He has led similar public/private organizations in Montana, Washington, Florida and Hawaii.

Role: Mike is responsible for the strategic direction of the organization, and as such works directly with the Executive Committee, the Board, and key stakeholders to drive results.

Key Accomplishments: Mike has set up and directed trade and investment offices in Asia, Europe, the Middle East, South America, Canada and Mexico.

Contact Mike: 303-792-9447, mike@denversouthedp.org

Lynn Myers, VP of Economic Development

Background: Lynn Myers has been a leader in the Denver South business community for many years. She most recently served as an Arapahoe County Commissioner from 2000 to 2007 and prior to that she worked in the residential real estate market for 10 years.

Role: Myers brings a deep background in the public and private sectors, knowledge of land use planning, and employment and training services.

Key Accomplishments: Lynn has served as Denver South's economic development liaison on the region's largest deals and is well known throughout the community for her wide breadth of knowledge of the issues important to any company looking to expand or relocate in Denver South

Contact Lynn: 303-792-9447, lynn@denversouthedp.org



THANK YOU

for doing business in

DENVER SOUTH