



# **FY2020 Mid-Year Review**

Mayor Jane Castor

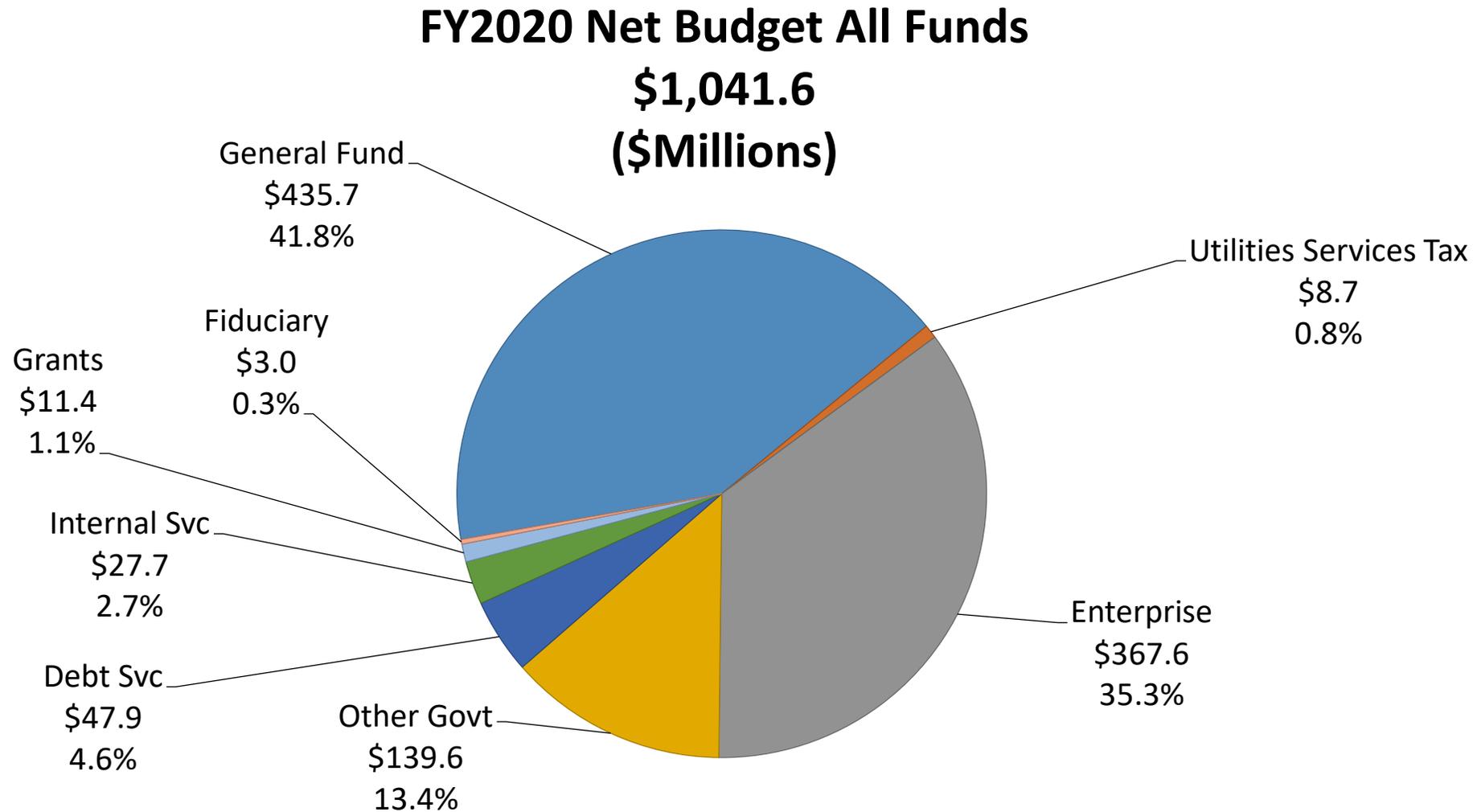
# Agenda

- FY2020 Financial & Program Update
- COVID-19 Fiscal Risk
- One-Tampa Relief Program
- Program Update - PIPES
- City Council Questions & Answers



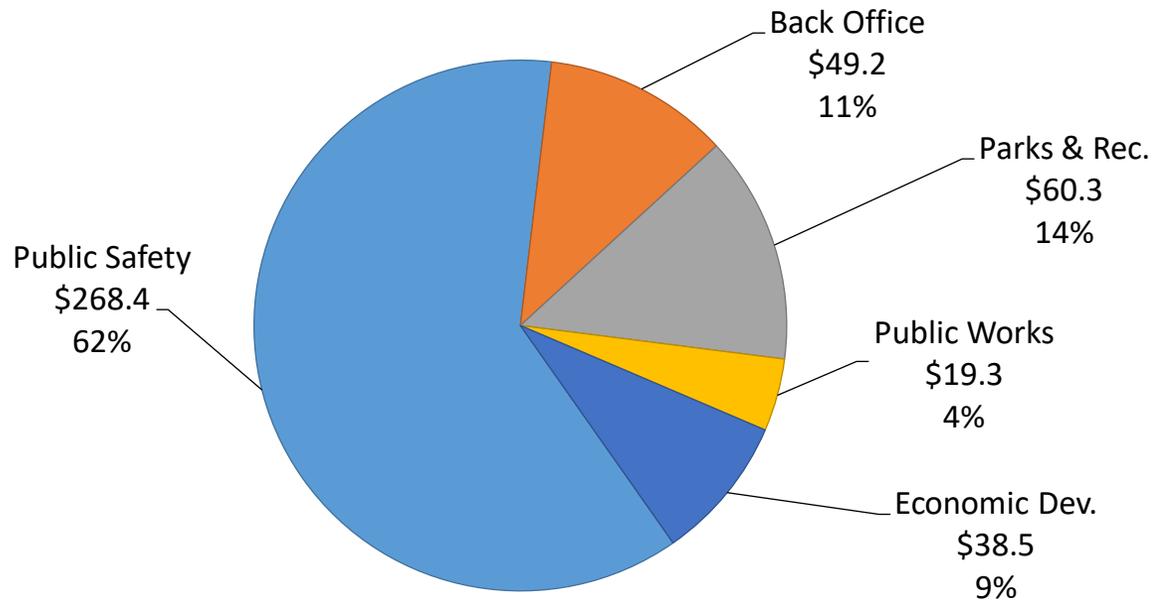
# **FY2020 Financial & Program Update**

# FY2020 Adopted Budget – All Funds

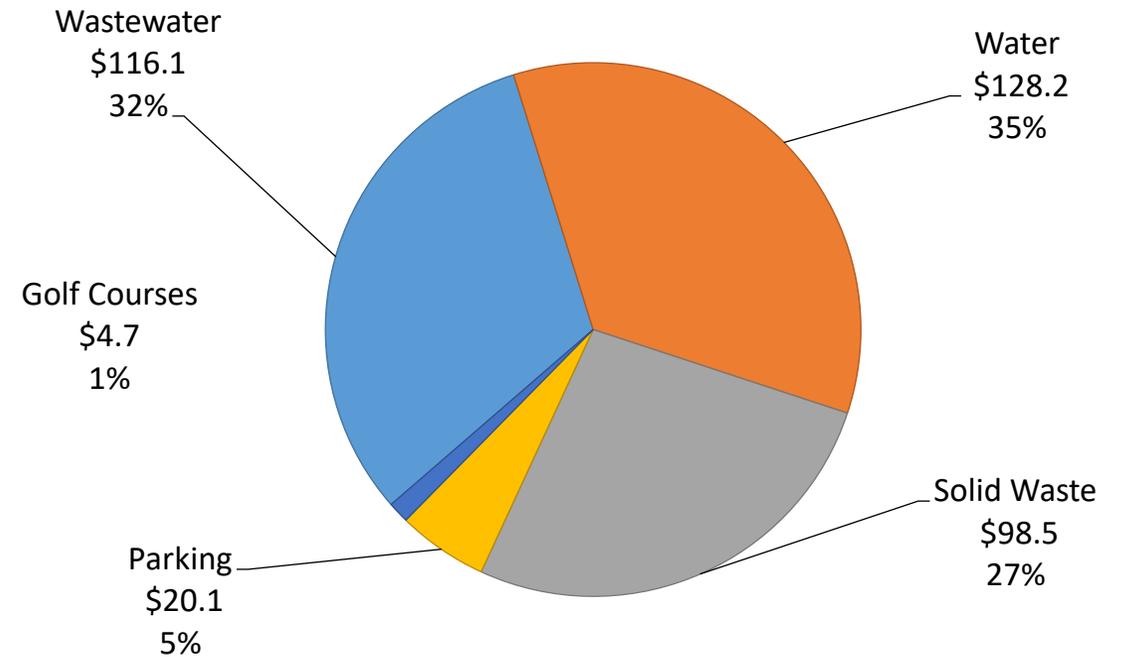


# FY2020 Adopted Budget – All Funds

## FY2020 General Fund Expenditures (\$435.7 million)

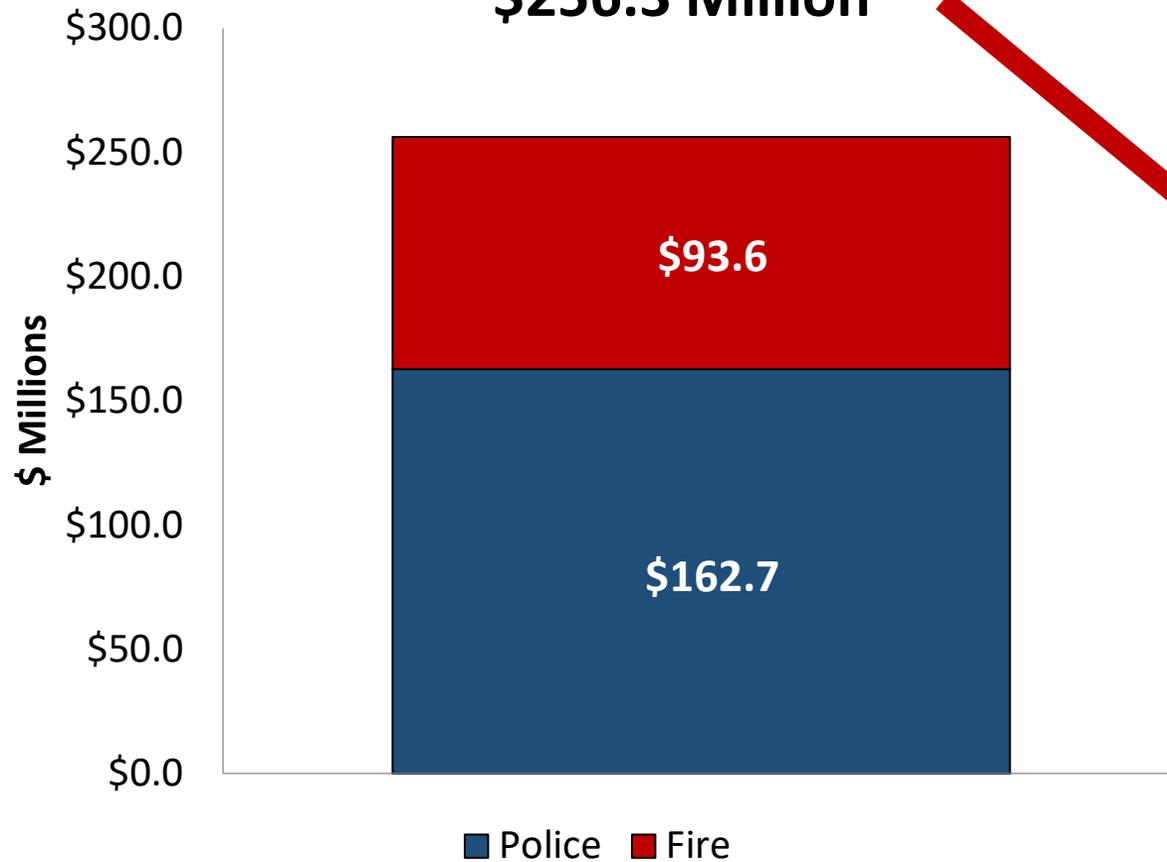


## FY2020 Enterprise Funds Expenditures (\$367.6 million)

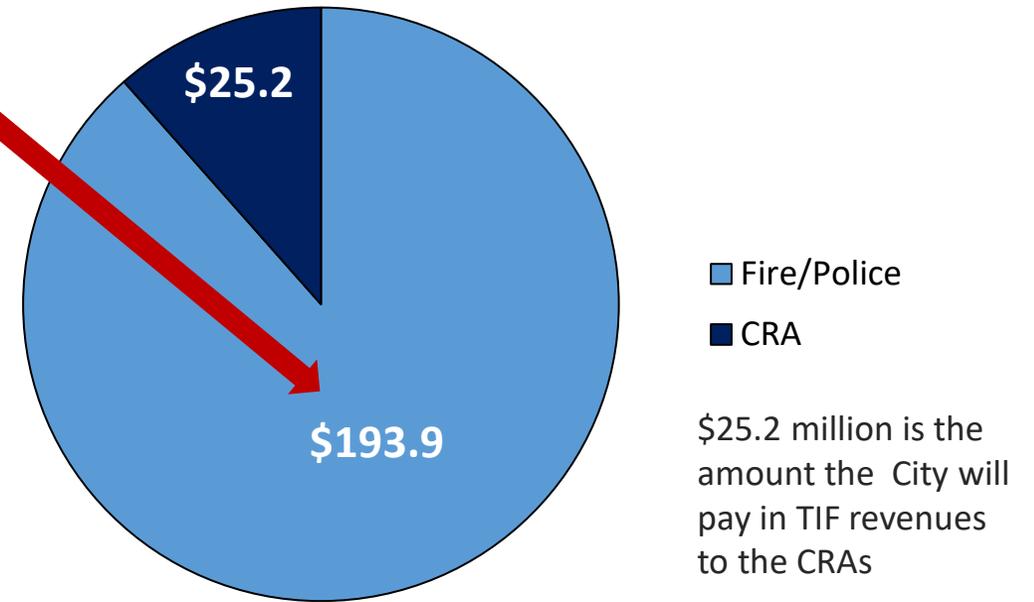


# FY2020 Police & Fire Expenditures

**Total Fire/Police Expenses  
\$256.3 Million**



**Total Property Taxes  
\$219.1 Million**



# FY2020 Collective Bargaining Agreements

- Three year contract (FY2020 – FY2022)
- FY2021 Salary
  - Step Merit
  - 3% negotiated
- Police and Fire Health Care Trust
  - Starts January 1, 2021
  - All IAFF and PBA member required to move the Health Care Trust
  - City pays a per month per employee cost of \$780.21
  - City provides approximately \$1.94 million of health care reserves
  - City provides \$100,000 in start-up costs

# Program Update – Parks Master Plan

- Evaluation of all parks, recreation centers, and pools is included in the scope
- Specific evaluation of the swimming pool needs surrounding the Lopez and Angus Goss pools is also in the scope, provided as an addendum
- The Parks and Recreation Department anticipates a draft for the Administration's review in the 3<sup>rd</sup> quarter of FY2020
- The Master Plan could be considered by City Council and the Mayor in the 4<sup>th</sup> quarter of FY2020

# FY2020 Grants Program

- Developed First Annual Grant Submission Program
- COVID-19 Grant Support

Initiative	Number of Grants	Amount
Neighborhood Empowerment	29	\$6.0 million
Transportation for Tampa's Future	5	\$47.5 million
Housing Tampa Can Afford	3	\$6.2 million
Sustainability & Resiliency for Tampa's Future	11	\$4.1 million
Ensuring Tampa's Financial Stability	1	\$15.0 million
<b>Total</b>	<b>49</b>	<b>\$78.8 million</b>

# Bond Ratings

## 13 Credit Rating Upgrades Since 2011

	<u>Moody's/Fitch/S&amp;P</u>
Issuer Credit Rating	Aa1 / AA+ / AAA
Utilities Tax Revenues Bonds	Aa3 / AA+ / AA-
Sales Tax Revenue Bonds	Aa3 / AA / AA
Non-Ad Valorem Revenue Bonds	Aa2 / AA / AAA
Water and Sewer Bonds	Aa1 / AAA / AAA
Solid Waste Bonds	A2 / A+ / None
Stormwater Bonds	Aa2 / None / None

# **COVID-19 Fiscal Risk**



# Fiscal Responsibility in COVID-19 Times

- **Protect** the Public
- **Protect** Employees and City Assets
- **Reduce Expenses** to Support Critical Core Functions
- Maintain **Strong Fund Balance**

# Federal Assistance/COVID-19

- CARES Act – Direct Assistance
  - Assistance to Fire Fighters
  - Justice Assistance Grant
  - Medicaid
  - Housing Grants
- CARES Act – Hillsborough County
- Stafford Act (FEMA)
- HEROES Act
  - Going through Congress
  - May provide for the reimbursement of revenue loss

# COVID-19 Financial Impact

	Hurricane Irma	COVID-19
Projected Major Revenue Loss	\$ 0	\$ (22,810,000)
Current Expenditures	\$ 13,158,274	\$ 11,721,422
<b>Total Impact</b>	<b>\$ 13,158,274</b>	<b>\$ 34,531,422</b>

# COVID-19 Potential Revenue Impacts

(As of May 13, 2020)

Revenue	Assumptions/Justifications	Net Potential Impact (1)	Percent Variance From Budget
<b>General Fund</b>			
Convention Center Sales	Cancellation/Postponement of Conventions	\$ (5,800,000)	-40.1%
Half-Cent Sales Taxes	Reduction due to reduced consumer spending (e.g., restaurants, hotels, etc)	\$ (3,775,000)	-10.6%
Electric Franchise/Utilities Services Taxes <sup>(2)</sup>	Reduction due to TECO rate reduction	\$ (3,950,000)	-5.9%
State Revenue Sharing	Reduction due to reduced consumer spending (e.g., restaurants, hotels, etc)	\$ (950,000)	-9.1%
Parking Revenues	Parking may require an operating subsidy due to reduced daily parking revenues & parking fines	\$ (2,000,000)	-10.7%
<b>Total Potential Impact - General Fund</b>		<b>\$ (16,475,000)</b>	<b>-3.3%</b>

1. Potential Net Impact assumes a COVID impact for the remainder of FY2020

2. Reduction in Electric Franchise Fees and Utilities Services Tax resulting from a proposed rate reduction that will take effect from June 1, 2020, to December 31, 2020

# COVID-19 Potential Revenue Impacts

(As of May 13, 2020)

Revenue	Assumptions/Justifications	Net Potential Impact (1)	Percent Variance From Budget
<b>Community Investment Capital Construction Fund (Program 5) <sup>(3)</sup></b>			
CIT Sales Taxes	Reduction due to reduced consumer spending (e.g., restaurants, hotels, etc.)	\$ (4,310,000)	-20.7%
<b>Fuel Tax Operating and/or Capital Project Funds <sup>(4)</sup></b>			
State Revenue Sharing	Reductions due to reduced fuel consumption	\$ (475,000)	-11.7%
Local Option Fuel Tax - 6 cents	Reductions due to reduced fuel consumption	\$ (1,300,000)	-11.8%
Local Option Fuel Tax - 9th Cent	Reductions due to reduced fuel consumption	\$ (250,000)	-13.9%
<b>Total Potential Impact - Fuel Tax Operating and/or Capital Project Funds</b>		<b>\$ (2,025,000)</b>	<b>-7.5%</b>

1. Potential Net Impact assumes a COVID impact for the remainder of FY2020

3. May result in reprogramming and/or cancellation of capital projects

4. Based on current projections, will result in a reduction in the year-end fund balance of approximately \$500K from \$2.9 million down to \$2.4 million

# COVID-19 Cost

(as of May 11, 2020)

Line	Description	Amount	Funding*
1	Supplies including: masks, gloves, lysol, hand sanitizer, bleach, soap, tyvek suits, cleaning supplies, thermometers, flyers, signs, test kits	\$ 700,000	FEMA PA, FEMA AFG, CARES Act Provider Relief Fund, Coronavirus Relief Fund
2	EOC Security	\$ 4,100	FEMA PA, Coronavirus Relief Fund
3	Facility and Vehicle Disinfecting Services	\$ 611,000	FEMA PA, Coronavirus Relief Fund
4	Teleworking Cost: headsets, webcams, additional licenses, laptops	\$ 406,000	Coronavirus Relief Fund
5	Construction Site Monitoring Services	\$ 516,000	Developers

Note: Some of the cost listed above is planned or ordered and not yet expended

\*Funding that is ultimately used will depend on the best return for the City, expenditure eligibility based on the funding source's criteria, and any future funding sources or change in guidance

# COVID-19 Cost

(as of May 11, 2020)

Line	Description	Amount	Funding*
6	Homeless Shelter (Catholic Charities)	\$ 120,000	ESG, Coronavirus Relief Fund
7	COVID Leave	\$ 446,000	Coronavirus Relief Fund, Possible credit from Family First Act
8	Overtime (First three Pay Periods)	\$ 391,500	FEMA PA, DOJ JAG, FEMA AFG, CARES Act Provider Relief Fund, Coronavirus Relief Fund
9	Increased Health Care Cost	\$ 3,500	Coronavirus Relief Fund
10	Individual and Business Assistance	\$ 8,523,322	CRA, GF, HUD CDBG, Donations, Coronavirus Relief Fund
	<b>Total</b>	<b>\$ 11,721,422</b>	

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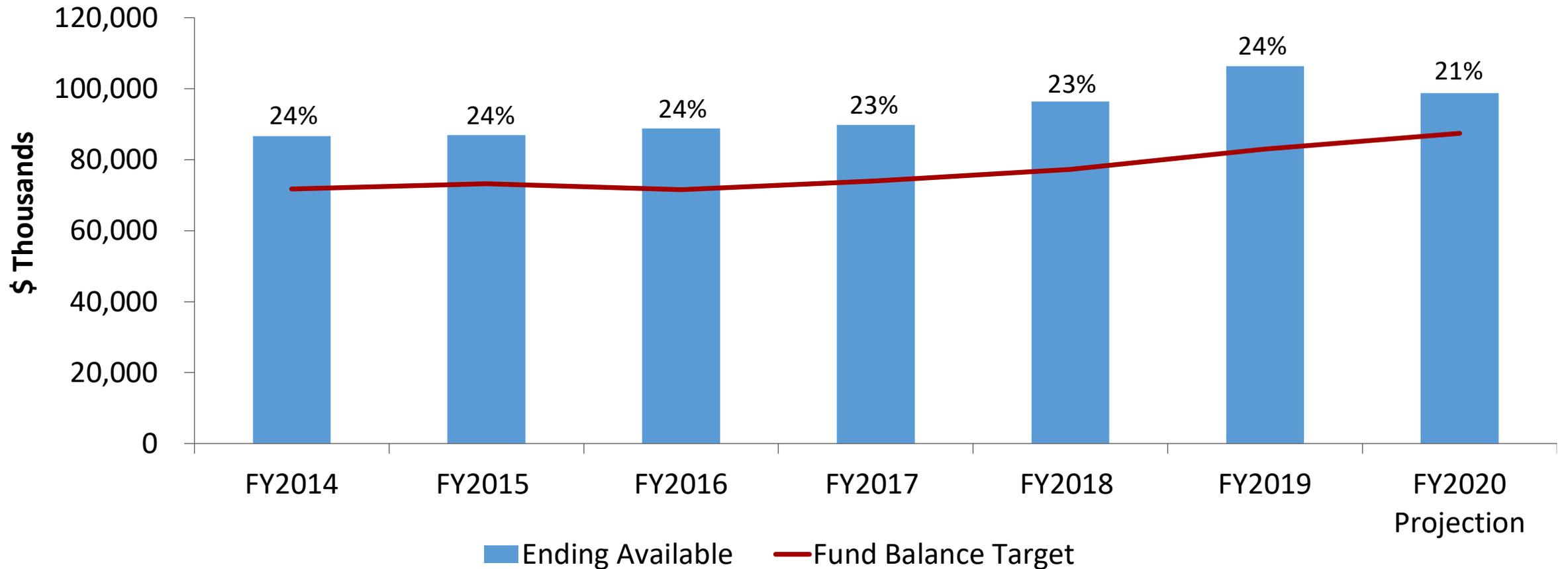
# General Fund Forecast

(As of May 18, 2020)

	FY2020 Adopted Budget	FY2020 Year-end COVID Projections
Revenues	\$ 492,579,318	\$ 482,976,997
Expenditures	\$ 486,045,684	\$ 490,792,846
<b>Fund Balance Impact</b>	<b>\$ 6,533,634</b>	<b>\$ (7,815,849)</b>
Beginning Fund Balance	\$ 106,622,816	\$ 106,622,816
Ending Fund Balance	\$ 113,156,450	\$ 98,806,967
Percent of Fund Balance	24.2%	21.2%

# Fund Balance

## Ending Available Fund Balance



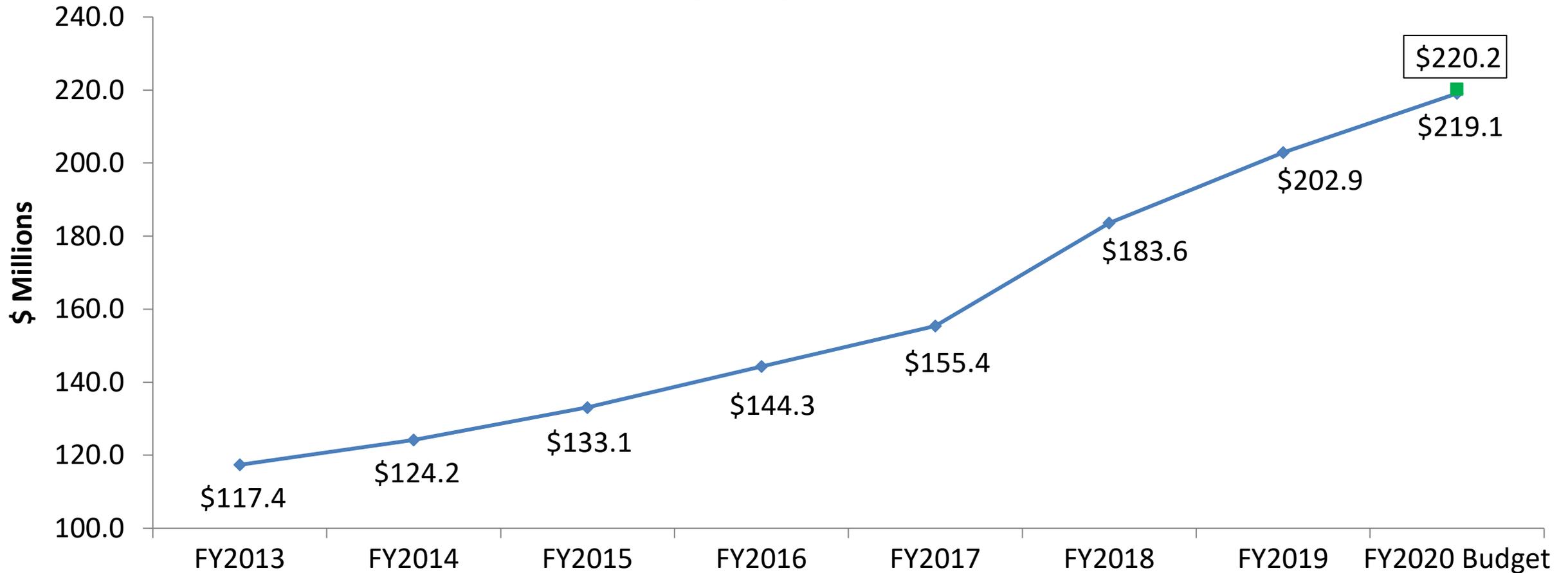
# FY2020 Budget Reductions

(as of May 1, 2020)

- **The City is applying budget reductions totaling \$12.5 million**
- **Highlights:**
  - Freeze 26 positions until October 1, 2020
  - Eliminate 2 positions
  - **Defer Body-Worn Camera Program - \$952K**
  - **Debt Restructurings - \$5.0 million**
  - Defer Equipment Purchases - \$700K

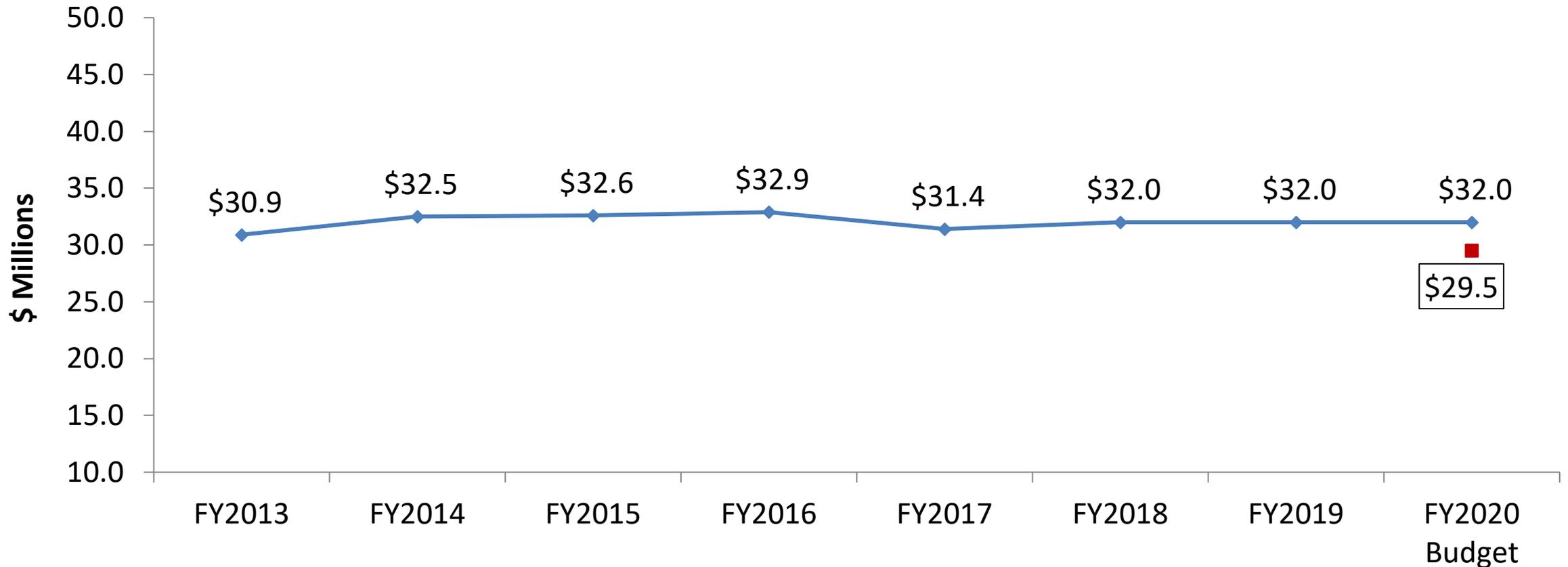
# FY2020 General Fund Revenues

## Property Taxes



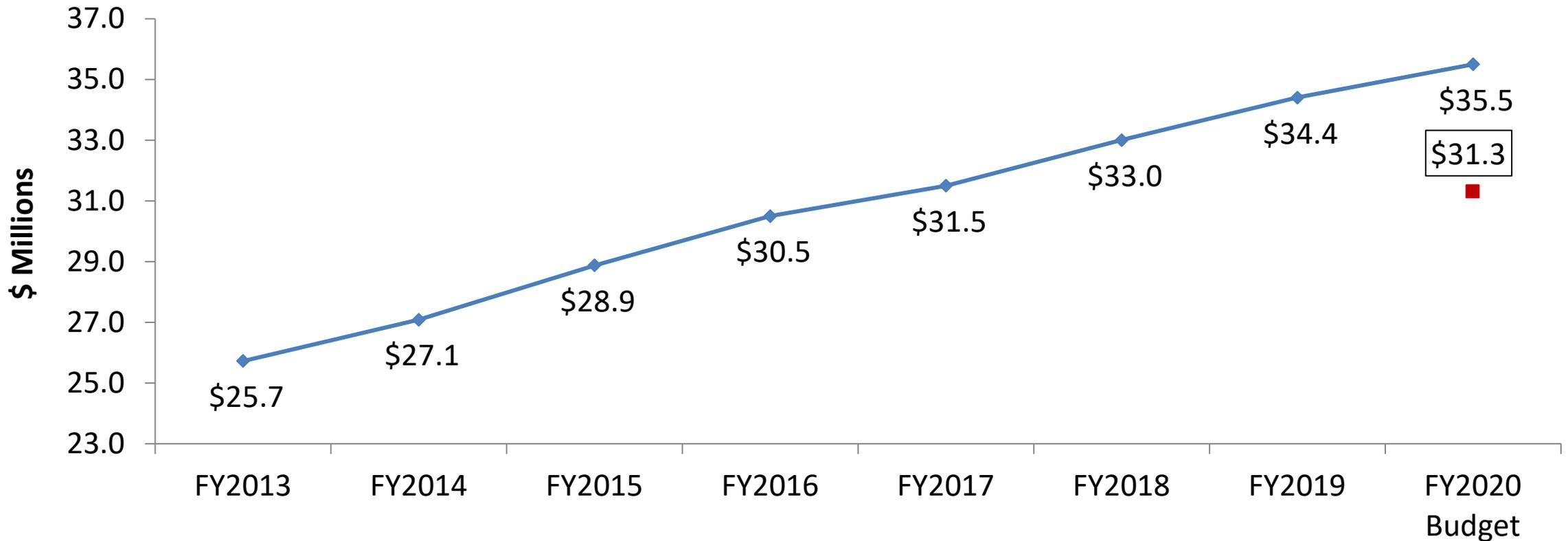
# FY2020 General Fund Revenues

## Electric Franchise Fee



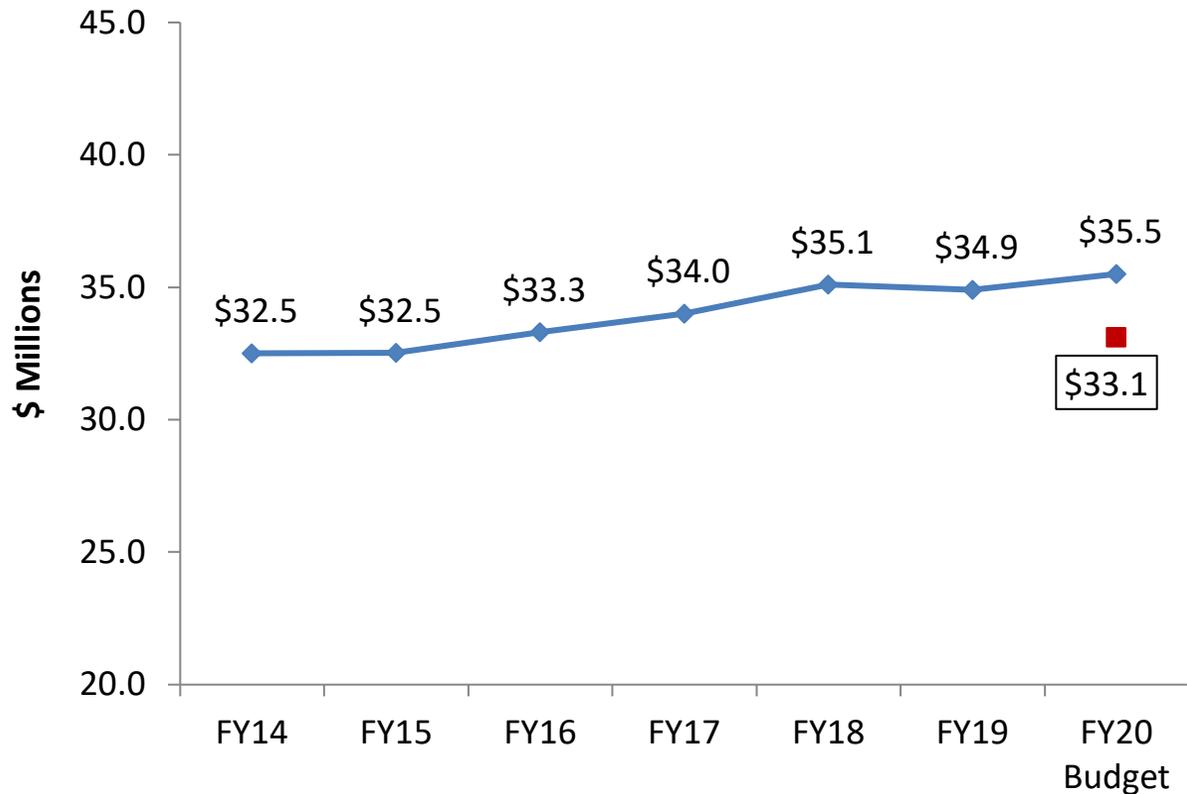
# FY2020 General Fund Revenues

## Half-Cent Sales Tax

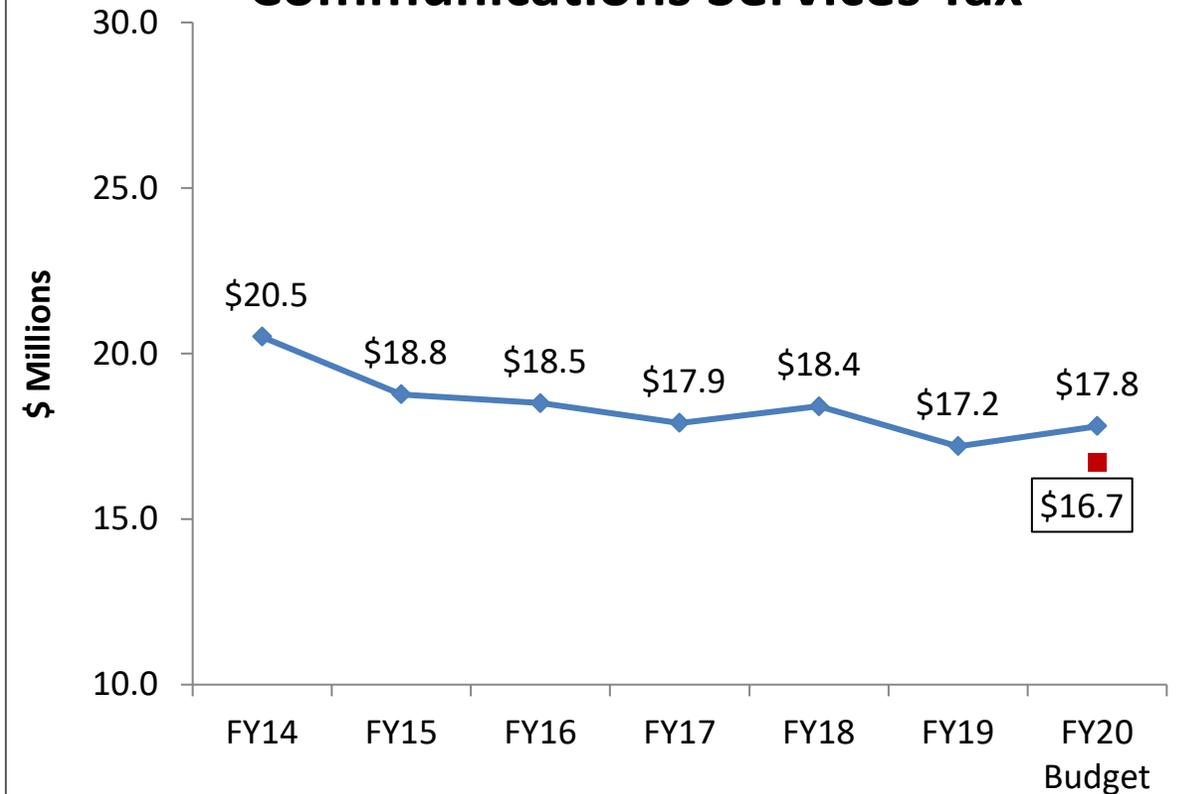


# FY2020 General Fund Revenues

## Electric Utilities Services Tax

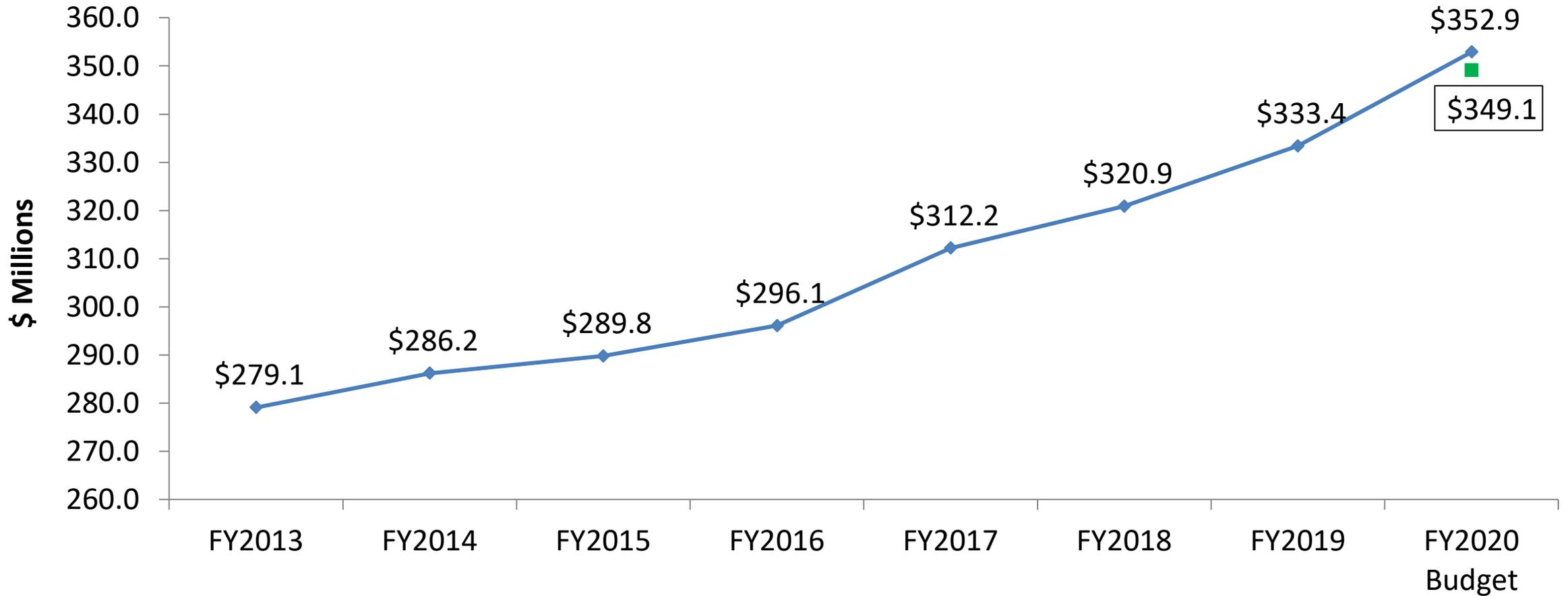


## Communications Services Tax



# FY2020 General Fund Expenditures

## Personnel Costs



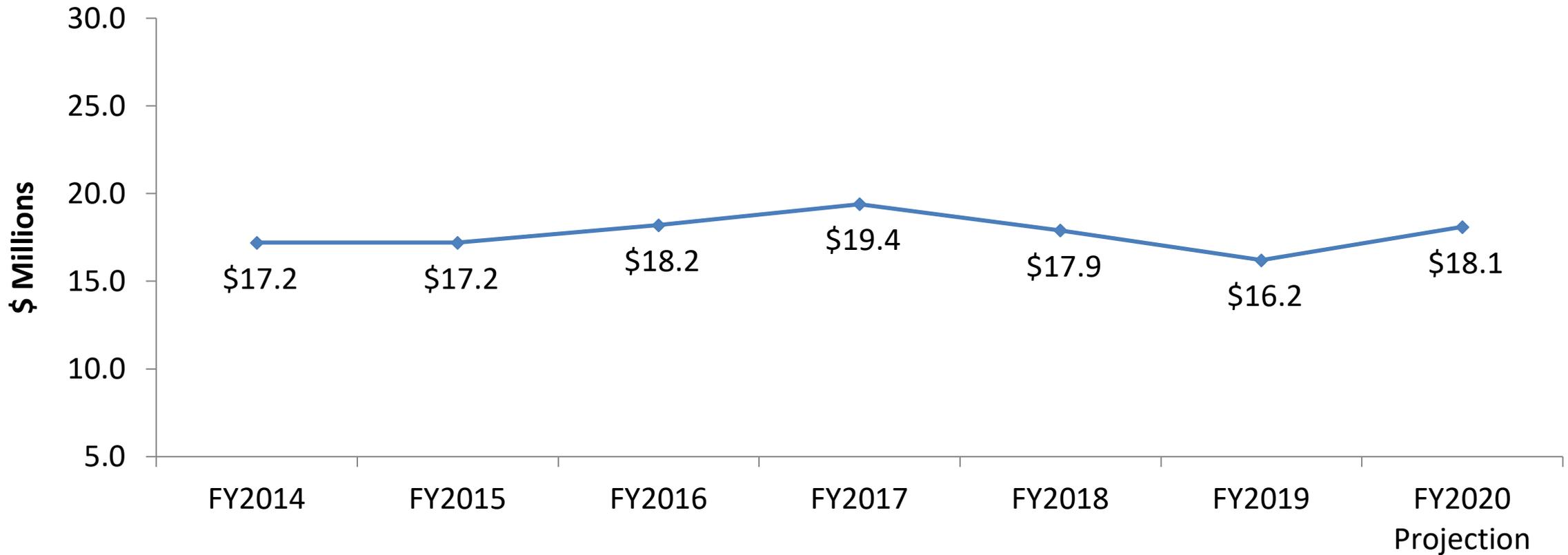
# Council Requests

## Personnel/Population Ratio Comparison



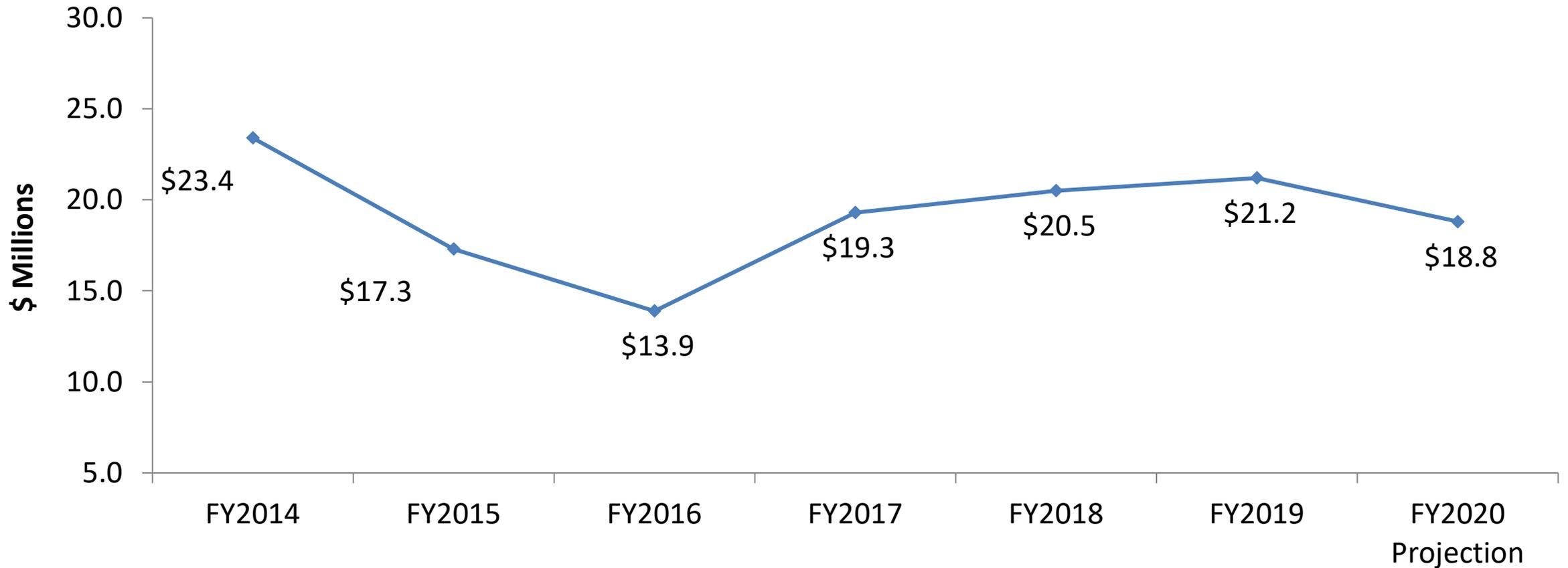
# FY2020 City-Wide Expenditures

## Fire & Police Pension



# FY2020 City-Wide Expenditures

## General Employees Pension



# Parking

(\$ Millions)

	FY20 Revised Budget	FY20 Projections
Operating:		
Revenues	\$ 18.7	\$ 16.2
Expenses	\$ 16.2	\$ 15.6
Net Revenue from Operating	\$ 2.5	\$ 0.6
Debt Service	\$ 3.2	\$ 3.2
Capital Project Expenses	\$ 3.9	\$ 3.9
<b>Increase/(Decrease) to Fund Balance</b>	<b>\$ (4.6)</b>	<b>\$ (6.5)</b>

# Solid Waste

(\$ Millions)

	FY20 Revised Budget	FY20 Projections
Operating:		
Revenues	\$ 102.7	\$ 97.8
Expenses	\$ 94.9	\$ 83.7
Net Revenue from Operating	\$ 7.8	\$ 14.1
Debt Service	\$ 12.7	\$ 12.7
Capital Project Expenses	\$ 11.8	\$ 11.8
<b>Increase/(Decrease) to Fund Balance</b>	<b>\$ (16.7)</b>	<b>\$ (10.4)</b>

# Wastewater

(\$ Millions)

	FY20 Revised Budget	FY20 Projections
Operating:		
Revenues	\$ 123.0	\$ 122.9
Expenses	\$ 88.2	\$ 89.5
Net Revenue from Operating	\$ 34.8	\$ 33.4
Debt Service	\$ 3.0	\$ 3.0
Capital Project Expenses	\$ 27.5	\$ 27.5
<b>Increase/(Decrease) to Fund Balance</b>	<b>\$ 4.3</b>	<b>\$ 2.9</b>

# Water

(\$ Millions)

	FY20 Revised Budget	FY20 Projections
Operating:		
Revenues	\$ 125.6	\$ 128.9
Expenses	\$ 87.5	\$ 82.2
Net Revenue from Operating	\$ 38.1	\$ 46.7
Debt Service	\$ 16.9	\$ 16.9
Capital Project Expenses	\$ 21.0	\$ 21.0
<b>Increase/(Decrease) to Fund Balance</b>	<b>\$ 0.2</b>	<b>\$ 8.8</b>

# City's Healthcare Program – COVID-19

- City medical plan eliminated out-of-pocket patient costs (copay, deductible, and coinsurance) for COVID-19 testing and treatment
- Copays for all virtual visits were eliminated for the duration of the outbreak
- The City's healthcare consultants have placed the COVID-19 risk factor to the City at above average, primarily due to the first responders exposure
- The conservative estimate of COVID-19 costs is \$761,000 for calendar year 2020, and may be offset in part by reductions in non-COVID costs during the outbreak

A blurred image of a city skyline at dusk or dawn, with a gradient from light blue to dark blue. The buildings are out of focus, creating a bokeh effect.

# **One-Tampa Relief Fund**

# One-Tampa Relief Fund

## **What is the One-Tampa ‘Relief Now, Rise Together’ program?**

The COVID-19 crisis has resulted in individuals and families struggling to maintain basic needs and businesses struggling to stay afloat. The Program provides:

- Grant relief for the most basic needs
- Assistance for the most vulnerable individuals and small businesses
- A financial bridge until state and federal funds become available
- Direct pay for the cost of rent/mortgage/utility

# What Help is Provided?

- **Individuals/Families**
  - Up to \$1,000 for rent or mortgage; up to \$250 for utilities
  - Target 2,500 recipients
- **Small Businesses in Specific Industries and Low Income Census Tract or CRA locations**
  - Up to \$4,000 for rent/mortgage; up to \$1,000 for utilities
  - Target 800 recipients

# One-Tampa Individual Program

- Friday, April 17, 2020 at noon – Application process goes live, target 2,500
- Saturday, April 18, 2020 at 4pm – Application process closes after receipt of 2,540 applications (approx. 6,500 unique users initiated the process)
- Approximately 45% of applicants not located in City limits
- Approximate breakdown of relief requested:
  - 61% seeking rent + utilities
  - 20% seeking mortgage + utilities
  - 15% seeking only rent
  - 2% seeking only mortgage
  - 2% seeking only utilities

## **Individual Program Eligibility Criteria**

- Currently reside in the City of Tampa
- Been employed as of Feb 1, 2020
- Have experienced a reduction in hours of work or pay by 25% or more since February 1, 2020
- At the time of application, annual income must not exceed 80% of Area Median Income (AMI)
- Paid 2018 property taxes and have no outstanding code enforcement issues

# Individual Relief Processing Update

## **Current State (as of May 15, 2020)**

- 1,390 eligible applications
- 665 payments processed (48%)
- 76 ready for payment
- 649 waiting for final approval, pending documentation, etc.
- \$623k paid out
- Average \$900 per recipient

## **Next steps**

- Complete processing of the 1,390 applications
- Continue application process for 2,000 applicants in original queue (mid-June)

# One-Tampa Business Relief Program

- Tuesday April 21, 2020 at noon – Pre-app process opens
  - Thursday April 22, 2020 at noon – Pre-app process closes
  - Friday April 24, 2020 at noon – Qualified applicants complete full app
- 
- 687 pre-applied
  - 204 pre-approved to submit full application
  - 138 completed full application

## **Current State (as of May 15, 2020)**

- 138 completed applications
- Approximately 90 not eligible/did not meet full eligibility criteria/CDBG requirements
- Approximately 50 pending or have been paid

# One-Tampa Business Relief Program

## **Business Relief Next Steps**

- Remain focused on Low Income Census Tract and CRA locations
- Remain focused on rent/mortgage/utilities
- Expand criteria to reach more businesses

# One-Tampa Business Relief Program

## Round II

### Expanded Eligibility

- Reduced 'time in business' from 2 years to 1 year
- Eliminated the employee maximum criteria
- Eliminated requirement to document reduced revenue (must still be a 'Critically Impacted Business' or closed by original Order of Governor)
- Increased business revenue cap from \$250,000 to \$350,000
- Maintained Low Income Census Tract or CRA geographical requirement

# One-Tampa Business Relief Program

## Round II

### Expanded Benefits

- Increased ability for business to maximize grant amount
- Expanded definition of eligible utilities

### Implemented a Rolling Application and Review Process

- Pre-qualification period: Monday June 1, 2020 at noon – to Friday June 5, 2020 at noon
- Rolling review and payout process

# One-Tampa Business Relief Program

	General Revenues (Budget)	Donations (Received/Pledged)	CDBG	CRA Total (Available Interest)
Individual		\$ 1,266,845	\$ 1,250,000	
Business			\$ 1,000,000	\$ 3,006,477
Undesignated	\$ 1,650,000			
Loan	\$ 350,000			
<b>Total</b>	<b>\$ 2,000,000</b>	<b>\$ 1,266,845</b>	<b>\$ 2,250,000</b>	<b>\$ 3,006,477</b>

**Total One Tampa Funding \$ 8,523,322**

A blurred image of a city skyline at night, with lights from buildings and streets visible against a dark blue sky. The image is out of focus, creating a bokeh effect.

**One-Tampa Relief Fund - Thank You**

# Program Update - PIPES

# Program Update - PIPES

Project	Project Amount	Department	Contractor
<b>Awarded Under Design/Construction</b>			
University Pumping Station Automatic Bar Screen *	\$1,511,534	Wastewater	Poole & Kent Company
Louisiana Pumping Station Rehabilitation *	\$8,985,561	Wastewater	Vogel Bros. Building Co.
FY19 CIP Water Main Improvements Design-Build *	\$25,643,741	Water	Westra Construction Corp.
Harbour Island Force Main Replacement Design-Build *	\$3,348,483	Wastewater	Kimmins Contracting Corp.
San Carlos Pumping Station Rehabilitation Design-Build *	\$13,213,006	Wastewater	Garney Companies, Inc.

\*Project initiated prior to PIPES approval on September 5, 2019

# Program Update - PIPES

Project	Project Amount	Department	Contractor
<b>Awarded On Hold Pending Negotiations</b>			
Howard F. Curren Advanced Wastewater Treatment Plant Master Plan Improvements, Phase 1 - Design-Build	\$254,000,000	Wastewater	Wharton-Smith, Inc. (Reliable Tampa Partners)
Comprehensive Infrastructure for Tampa Neighborhoods Design-Build	\$200,000,000	Water, Wastewater, Mobility	Kiewit Infrastructure South Co.
David L. Tippin Water Treatment Facility Master Plan Design-Build	\$300,000,000	Water	Tippin Water Team (Garney, Wharton-Smith, Carollo)

# Program Update - PIPES

Project	Project Amount	Department	Contractor
<b>On Hold Pending COVID-19</b>			
Sulphur Springs Pumping Station Rehabilitation Design-Build **	\$16,800,000	Wastewater	No Firm Selected
Bayshore Pumping Station Rehabilitation Design-Build **	\$3,500,000	Wastewater	No Firm Selected
Wastewater Pumping Station Rehabilitations Design-Build **	\$19,000,000	Wastewater	No Firm Selected
<b>Overall PIPES Projects Amount to Date</b>	<b>\$846,002,325</b>		

\*\*Three (3) projects await selection from proposals submitted and have an estimated value of \$39 million

# FY2021 Budget Calendar

- 2<sup>nd</sup> Workshop – ***May 28, 2020***
- 3<sup>rd</sup> Workshop – ***June 18, 2020***
- Mayor’s Budget Presentation – ***August 6, 2020***
- 4<sup>th</sup> Workshop – ***August 20, 2020***
- 1<sup>st</sup> Public Hearing on Budget (*Preliminary*) – ***September 3, 2020***
- 2<sup>nd</sup> Public Hearing on Budget (*Final Adoption*) – ***September 16, 2020***

A blurred image of a city skyline at night, with various buildings and lights visible against a dark blue sky. The image is out of focus, creating a bokeh effect.

# **City Council Questions & Answers**